The Leading Metal Forming, Fabricating, Welding and Finishing Event in Mexico

May 7 – 9, 2019
Cintermex
Monterrey, Mexico

fabtechmexico.com

POST SHOW REPORT
MONTERREY ATTENDANCE
11,090
EXHIBITORS
498
SQUARE FOOTAGE SOLD
156,210 net
TOTAL LEADS COLLECTED
42,718
AVERAGE LEADS PER EXHIBITOR
182

Audience Profile

First Time Attendees
62% attended FABTECH Mexico for the first time

Top three reasons an attendee visits the show
1. Looking for new suppliers
2. Looking to purchase products
3. Interested in joint ventures

Job Function

- 34% Owner/Corp. Exec.
- 22% Purchasing/Distributors
- 14% Mfg. - Production
- 10% Mfg. - Engineering
- 9% Product Design - R&D
- 3% Quality Assurance
- 3% Factory Automation
- 3% Other
- 2% Welders/Safety/Inspectors

Company Size

<table>
<thead>
<tr>
<th>NUMBER OF EMPLOYEES</th>
<th>30</th>
<th>25</th>
<th>20</th>
<th>15</th>
<th>10</th>
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<td>Less than 20</td>
<td>19%</td>
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<td>20 to 49</td>
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<td>50 to 99</td>
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<td>250 to 499</td>
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<td>1,000 to 2,499</td>
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<td>2,500 and Over</td>
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Source for all Audience Statistics: 2019 FABTECH Mexico Audience Survey and Registration Data.

“FABTECH Mexico 2019 was a success for TRUMPF as we managed to exceed the expectations that we have each year for this exhibition. It provides us with the opportunity to show our latest in sheet metal fabrication equipment and allows attendees to meet and exchange ideas with our experts. We look forward to participating at FABTECH Mexico in 2020.”

Luis Colunga,
TRUMPF
FABTECH MEXICO
2019 POST SHOW REPORT

Primary Type of Business
Aerospace
Agriculture
Appliance
Automotive
Construction
Contract Mfg.

Energy
Heavy Equipment
Infrastructure
Military
Transportation

Top Attending Companies
ACEROMEX
ACUITY BRANDS
LIGHTING
ALFA GROUP
ALTOS HORNOS DE MEXICO
ARCO METAL
AUTOTEK
BENTLER
BOMBARDIER
BOSCH REXROTH
CALLAWAY
CARRIER
CATERPILLAR
CEMEX
CERREY
CNH INDUSTRIAL SA DE CV
COMAU
CUPRUM
DAIMLER
DANA COMERCIALIZADORA
DANFOSS INDUSTRIES S.A. DE C.V
DEACERO
EATON COOPER
EGS MEXICO S DE RL DE CV (EMERSON)

EZI METALES
FAURECIA
GE
GENERAL MOTORS DE MEXICO
GREENBRIER COMPANIES
GRUPO BOCAR
GUNDERSON GIMSA
GUNTNER DE MEXICO
HONEYWELL
HUSSMANN
INDUSTRIAS RHEEM
INGERSOLL RAND
JOHN DEERE
JOHNSON CONTROLS
KIA
KOHLER
LEAR CORPORATION
LG EQUIPOS Y SOLDADURAS
MABE
MAGNA
MARTINREA
MAXION INMAGUSA
METALSA
MITSUBISHI ELECTRIC
NEMAK
NVENT
PARKER HANNAFIN
PEMEX
POLARIS
PPG
PROLAMSA
PROLEC GE
ROBERT BOSCH
ROCKWELL AUTOMATION
SAFRAN AIRCRAFT ENGINES
SCHNEIDER ELECTRIC
SEMEX
SIEMENS
SISAMEX
TERNIUM
TOYOTA
TRINITY INDUSTRIES DE MEXICO
TUBACERO
UNIVERSAL LIGHTING TECHNOLOGIES
VILLACERO
VITRO
VOLKSWAGEN DE MEXICO
WHIRLPOOL
ZF POWERTRAIN
MODULES

Attendance By Region

- Nuevo Leon ........................................... 59%
- Coahuila ............................................. 10%
- CDMX, Estado de Mexico, Puebla ................. 9%
- Aguascalientes, Hidalgo, Guanajuato, Queretaro, San Luis Potosi .............. 7%
- Tamaulipas .......................................... 3%
- Jalisco ............................................... 2%
- Chihuahua ........................................... 2%
- Other/International ................................ 8%

“FABTECH México 2019 was a huge success for Therma-Tron-X. We used this magnificent opportunity to continue announcing the arrival of TTX to México with 50 years of experience and patented leadership. In addition to our main goal, we utilized FABTECH as the perfect showcase to introduce our High Performance Furnaces Division, HTF, and to boost our TTX Environmental Division, into the Mexican industry. The result was a tremendous success! FABTECH exceeded our initial expectations, and was a perfect launch platform. At the show, we were excited to share the technological experience of Augmented Reality, showing our TTX SST® Finishing System, with the visitors at our booth, as well as the celebration of our first 50 years in business. FABTECH personnel were on top of every need and requirement we had regarding the show, making everything surrounding our booth activity experience SEAMLESS.

¡Muchas gracias, FABTECH, nos vemos en Ciudad de México 2020!"

Jacqueline Hilbert, Therma-Tron-X, Inc.
BUYING POWER

Role in Buying

84% Influence or approve purchase decisions in their companies.

- Evaluate ................51%
- Approve .................25%
- Specify .................. 8%

Technologies Evaluated

Cutting..............................................................32%
Bending/Forming..............................................28%
Brazing & Soldering...........................................25%
Finishing............................................................24%
Lasers..................................................................24%
Tooling..................................................................24%
Welding Machines/Equipment ........24%
Robotics...............................................................23%
Welding Consumables.................................22%
Tool & Die ............................................................21%
Assembly.............................................................20%
Arc Welding........................................................18%
Stamping..............................................................18%
Maintenance & Repair.....................................17%
Other Machinery/Equipment/Parts/Products......16%
Plate & Structural Fabricating..................16%
Resistance Welding......................................15%
Punching............................................................14%
Saws & Cut-off Machines..........................14%
Tube & Pipe Fabricating or Welding..14%
Waterjet..............................................................14%
Additive Manufacturing/
  3D Printing/Rapid Prototyping......13%
Material Handling/Marking.....................13%
Software & Machine Controls..............13%
Inspection & Testing.................................11%
Job Shop/Contract
  Manufacturing...........................................11%
  Fastening & Joining .................................10%
  Gases & Gas Equipment .....................10%
  Lubrication.................................................10%
  Safety & Environmental......................10%
  Coil Processing....................................8%
  Machining/EDM ....................................8%
  Tube & Pipe Producing.........................8%
  Business Services .............................6%
  Hydroforming........................................6%
  Press Brakes .........................................6%
  Thermal Spraying ................................4%